

TÜRKİYE KALKINMA VE YATIRIM BANKASI A.Ş.

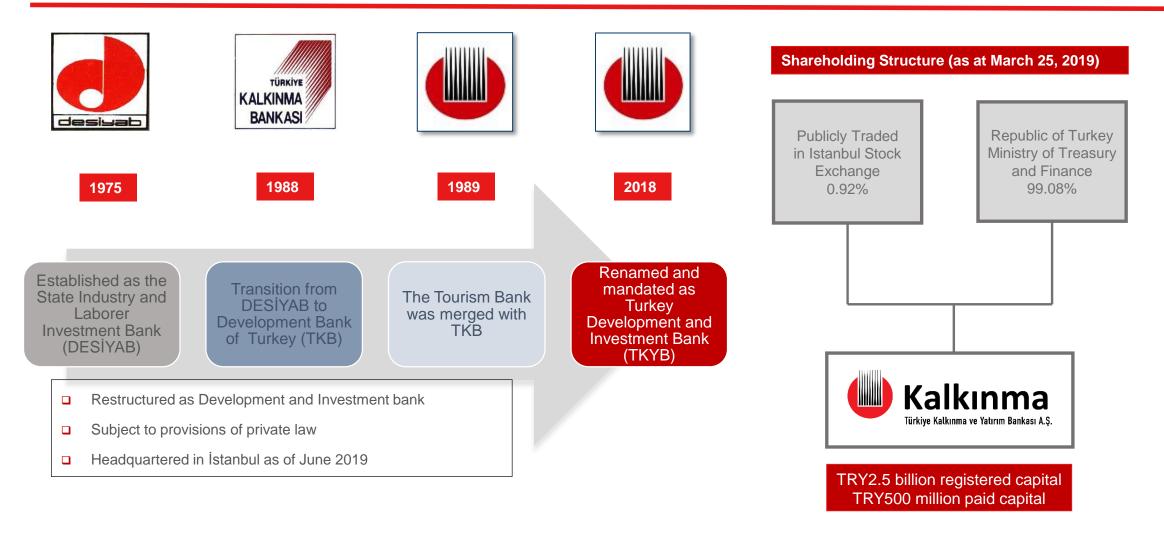
INVESTMENT BANKING

Private & Confidential

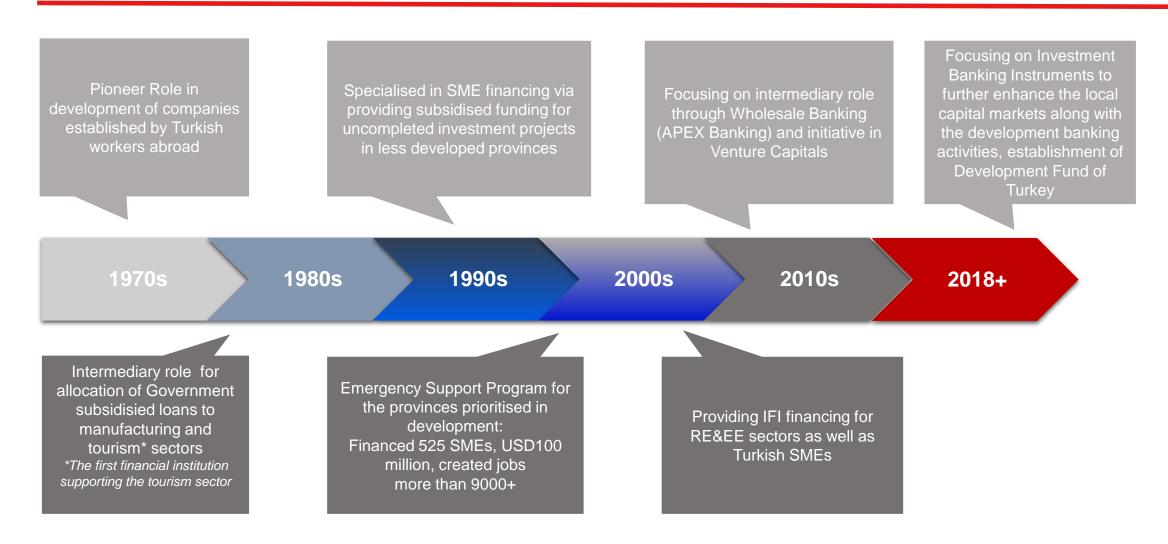
TKYB: Brief History & Activities

1



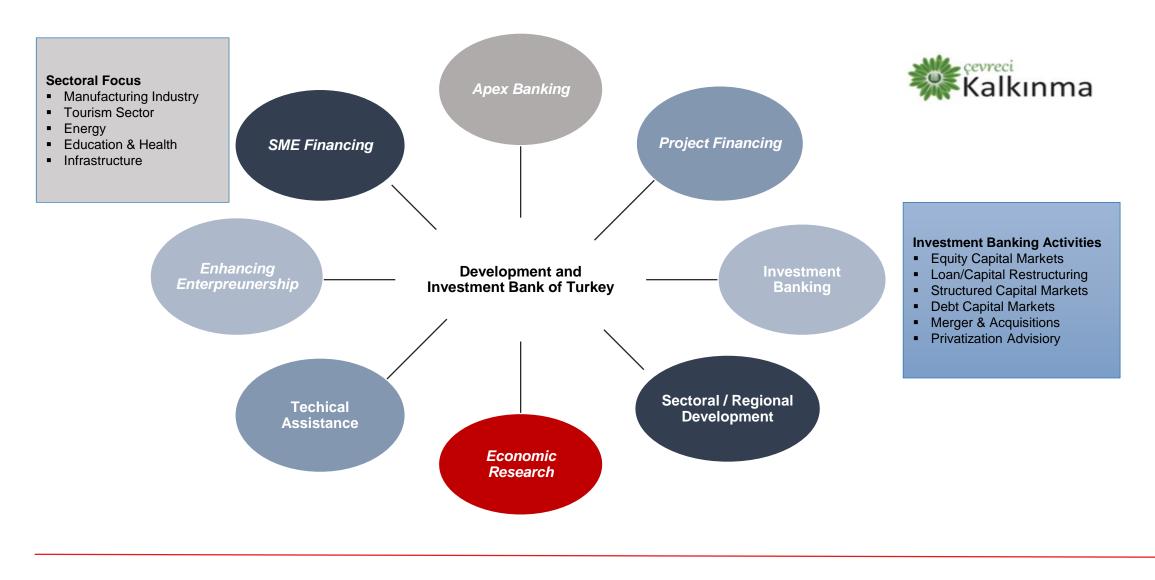






TKYB: Focus & Activities





Private & Confidential



	International Cooperation/Consultancy			
Regional Development Agencies		International Project		
Public Institutions	Technical Cooperation Programs	Implementations		
Universities	Technical Assistance Programs	COMCEC/PCM DBT - Financing		SO TURKEY PRIME
Chamber of Commerce/Industry	Research Studies	and Monitoring Agency for		TİKA
Private Enterprises		COMCEC Funded Projects		
		IBRD Geothermal Development	nt 🛛	
		Project		. 2 [€] //
	-			

COMCEC/PCM DBT - Financing and Monitoring Agency for COMCEC Funded Projects

TKB implements project and financial management activities of Committee for Economic and Commercial Cooperation of the Organization of Islamic Cooperation (COMCEC) Grant Program

□ IBRD Geothermal Development Project

TKB is the Risk Sharing Mechanism (RSM) Implementing Agency (RSM Unit)



TKYB, with its deep rooted history, internationally recognized prestigious position and experienced team on different verticals, offers a wide range of investment banking services and solutions to its clientele. **Mergers and Acquisitions Advisory**

) IPO, SPO Advisory

Debt Restructuring Advisory

Bond Issuance Advisory

ABS, CB Issuance Advisory

) Financial Advisory

Capital Structuring Advisory

Investment Banking Activities



In addition to development banking which has been successfully pursued until the present, TKYB adopted a holistic approach for the sustainable growth of Turkey via investment banking business line and Turkey Development Fund, prompted by the legal amendment in 2018.

TKYB's main goals are to support sectors as well as regions with development priority and design products/services that both financial and non-financial sectors are deprived of.



TOP NOTCH PLATFORM FOR DEVELOPMENT AND INVESTMENT BANKING

Providing access to international capital markets due to long term relationships with the international financial institutions and structured finance products issued/raised for resource diversification (Eurobond, Syndication etc.)

Furnishing financial/technical advisory services to SMEs by leveraging sectoral as well as regional expertise and prudent project finance experience

Meeting the financing and capital structuring needs of the diverse clientele via investment banking services and sophisticated product line Turkey Development Fund

Improving fund eco-system via Turkey Development Fund, through equity and equity-like investments of startups and venture capital funds

Having a pioneer role in advisory and consulting services offerings to companies by offering access to diverse and low cost funding instruments by means of high- class M&A and Capital Markets advisory lines

Enriching the funding base and further integrating with international capital markets by applying sustainable managament systems with all environmental/social aspects in every single business line (Climate friendly Articles of Incorporation, Istanbul Stock Exchange Sustainability Index, Declaration of Sustainable Finance) and utilizing corporate governance rating instruments



QOMPLETED DEALS 4,15 billion TL Asset Backed Securities Issuance Vith the mandate of additional fund generation in favor of the money markets and real economy via utilising the capital markets instruments; a total of 4.15 bn TL, 5-year ABS with quarterly coupon payments; backed by mortgage covered securities of several banks were issued, 3.15 bn TL in the 1st round and 1 bn TL in the 2nd round, respectively. Advisory Fee is paid for a first draft of indenpendent feasibility report • Additional Advisory fees to be paid upon successful financial closing of debt restructuring

DEALS WORK IN PROGRESS

FINANCIAL ADVISORY

Financial

- Mandated for preparing financial feasibility report to the Lenders seeking debt restructuring of a group active in automotive industry in Turkey
- Mandated by a group of Banks for restructuring debt in automotive industry
- Mandated by a large conglomorate to prepare an independent feasibility report active in energy and construction business
- Negotiations ongoing to provide monitoring service to a group under debt restructuring

CAPITAL MARKETS

- Mandated Project: Capital markets advisory of a large-size agriculture holding with many other agriculture-related business units under its umbrella.
- Proposal negotiation for the capital markets advisory of a large-size infrastructure company
- Proposal negotiation for the capital markets advisory of a large-size logistics company
- Proposal negotiation for the capital markets advisory of a large-size energy company

M&A

- Mandate negotiation for the sell side advisory of a mid-size energy company with a 100 MW diversified renewable energy portfolio
- Mandate negotiation for the sell side advisory of a water treatment plant of a big HoldCo
- Mandate negotiation for the sell side advisory of an A+ shopping center of a large construction company
- Proposal negotiation for the sell side mandate of a small size heating equipment manufacturer