

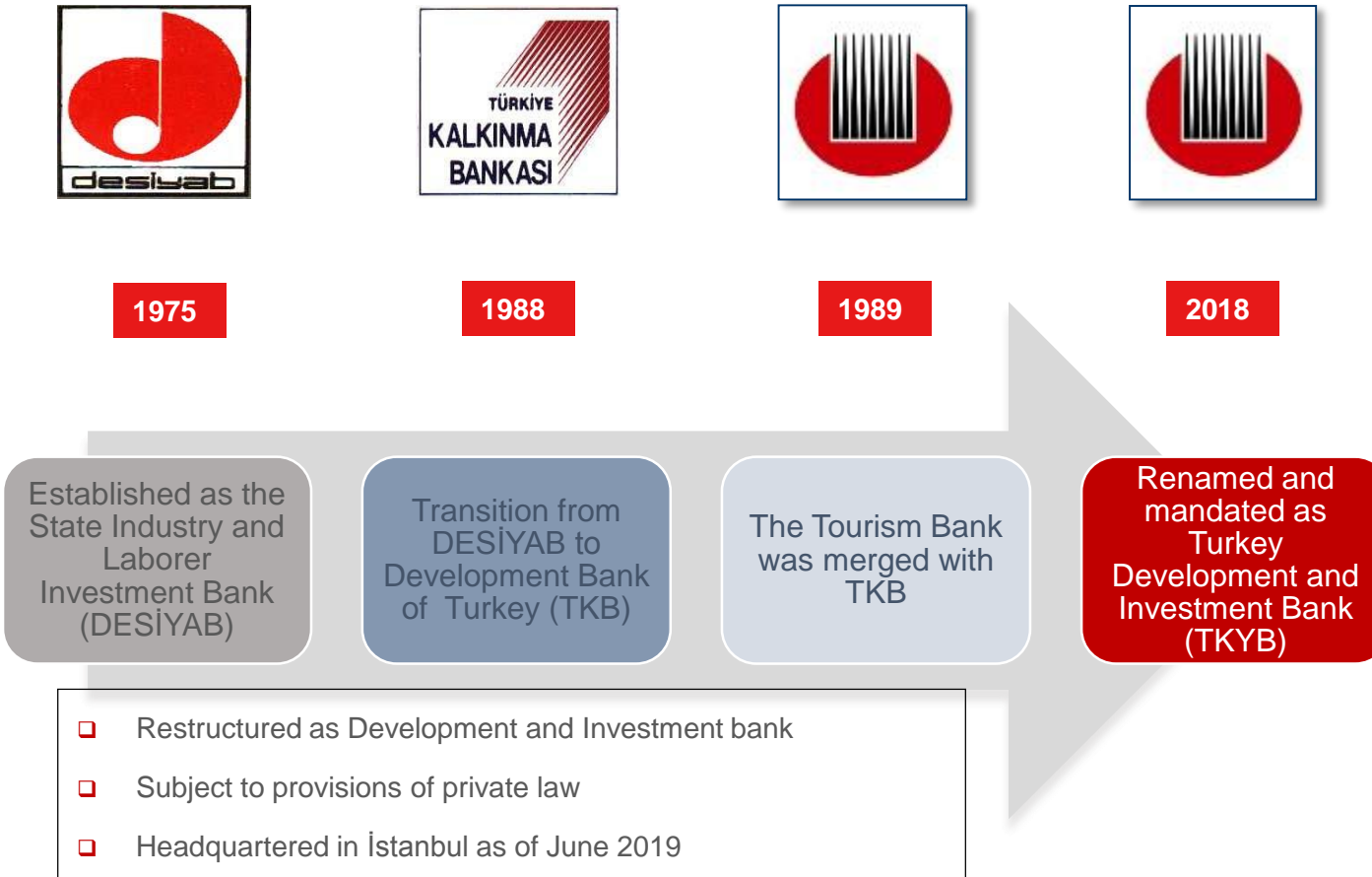
# TÜRKİYE KALKINMA VE YATIRIM BANKASI A.Ş.

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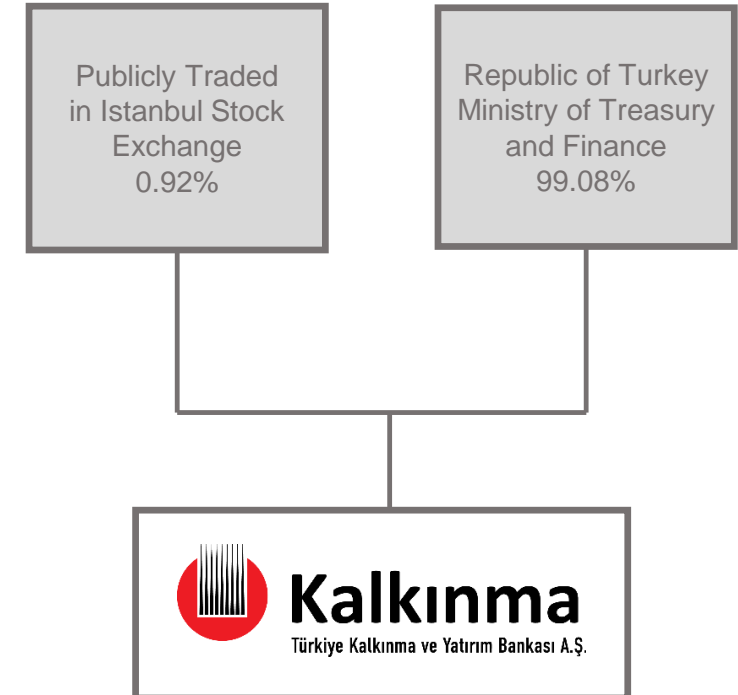
## INVESTMENT BANKING

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## TKYB: Brief History & Activities

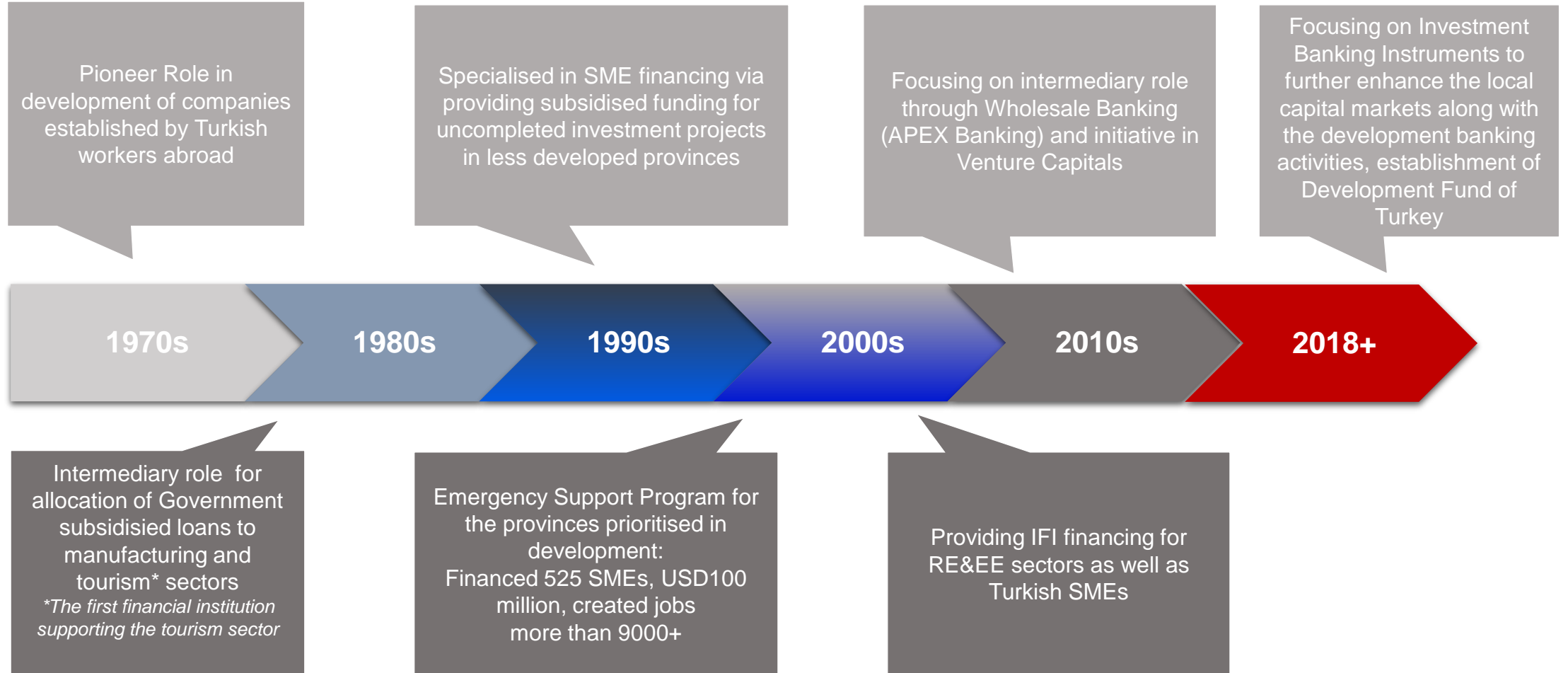


### Shareholding Structure (as at March 25, 2019)

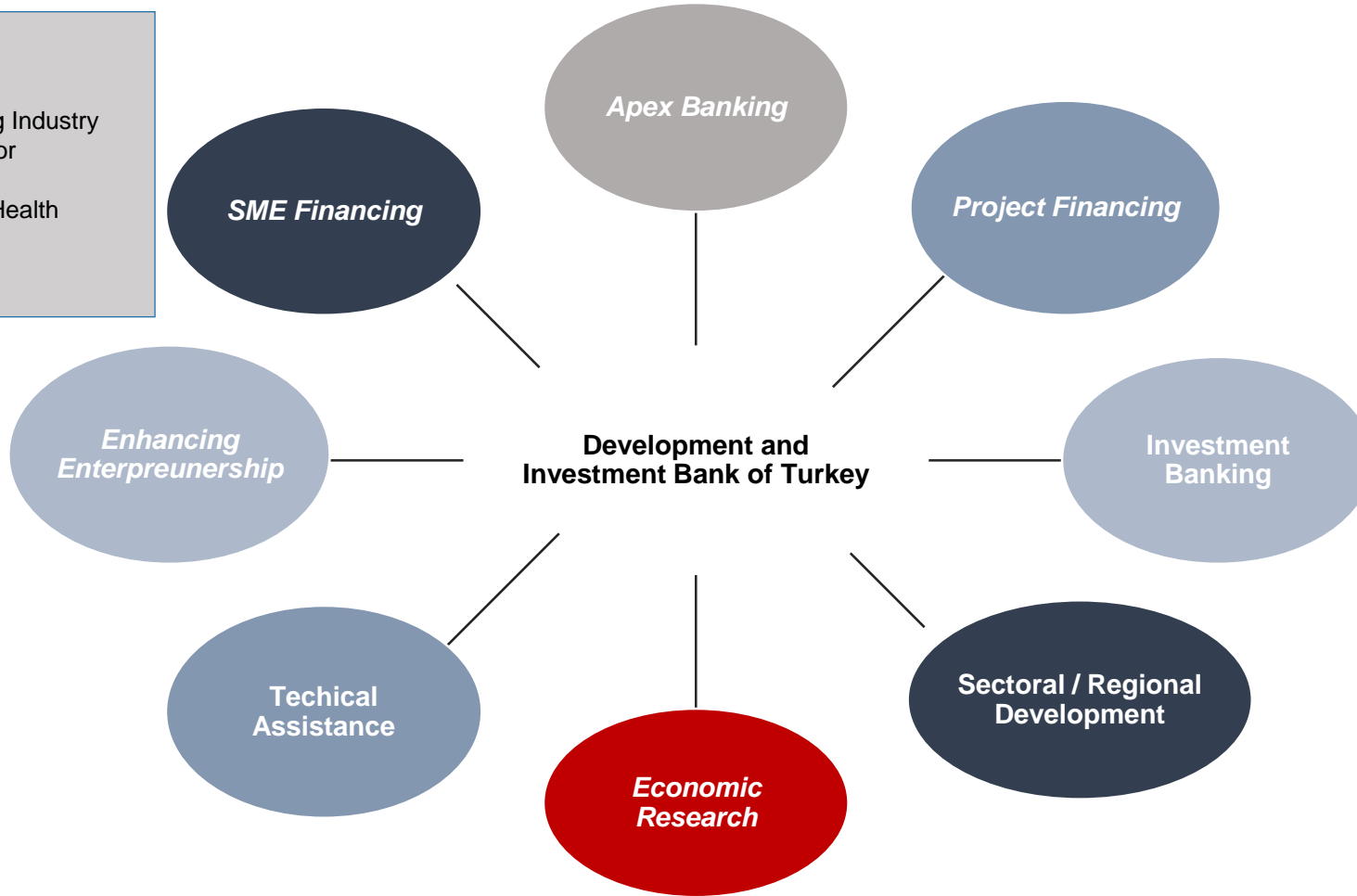


TRY2.5 billion registered capital  
TRY500 million paid capital

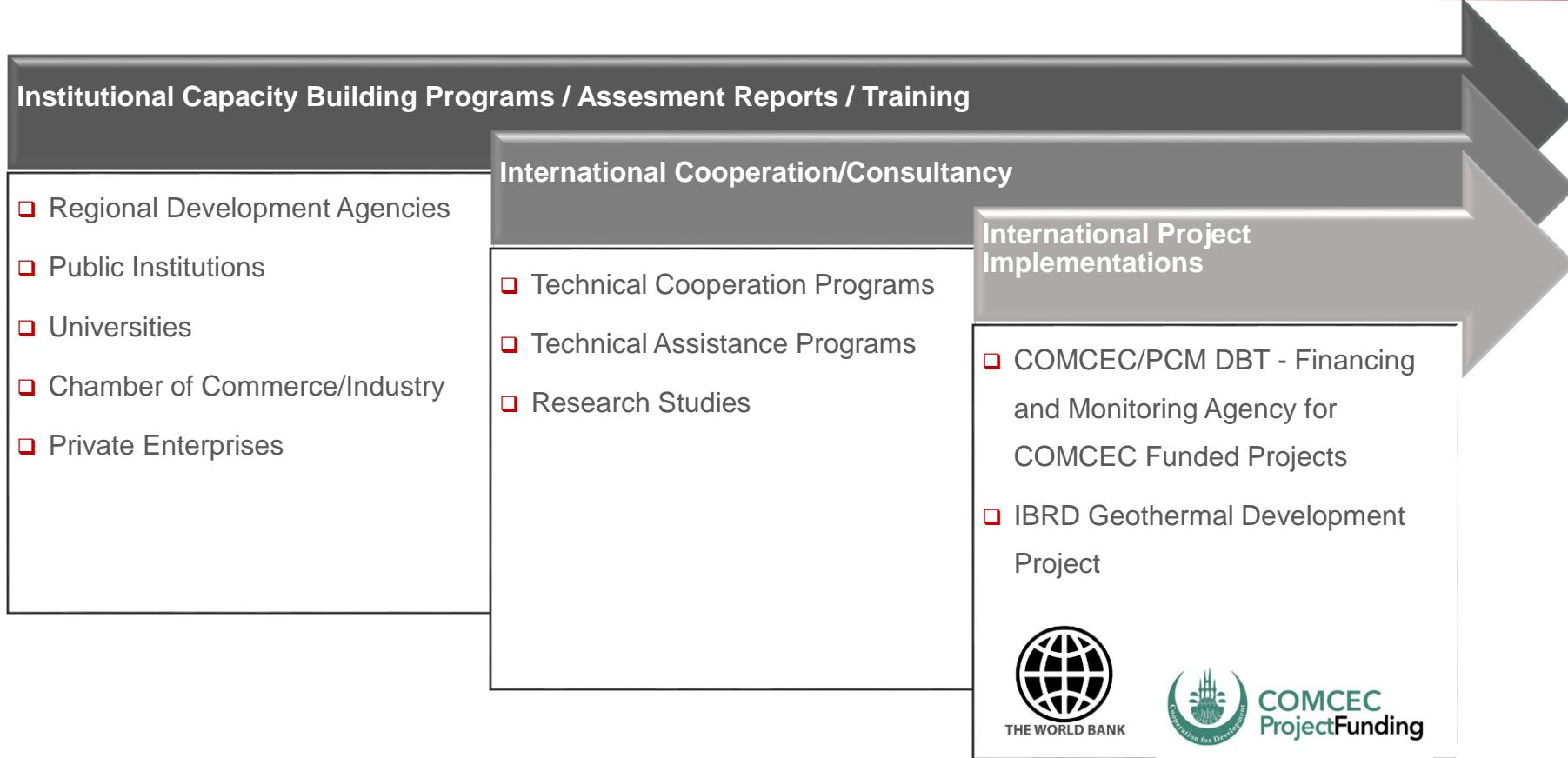
## TKYB: Historical Milestones



- Sectoral Focus**
- Manufacturing Industry
  - Tourism Sector
  - Energy
  - Education & Health
  - Infrastructure



- Investment Banking Activities**
- Equity Capital Markets
  - Loan/Capital Restructuring
  - Structured Capital Markets
  - Debt Capital Markets
  - Merger & Acquisitions
  - Privatization Advisory



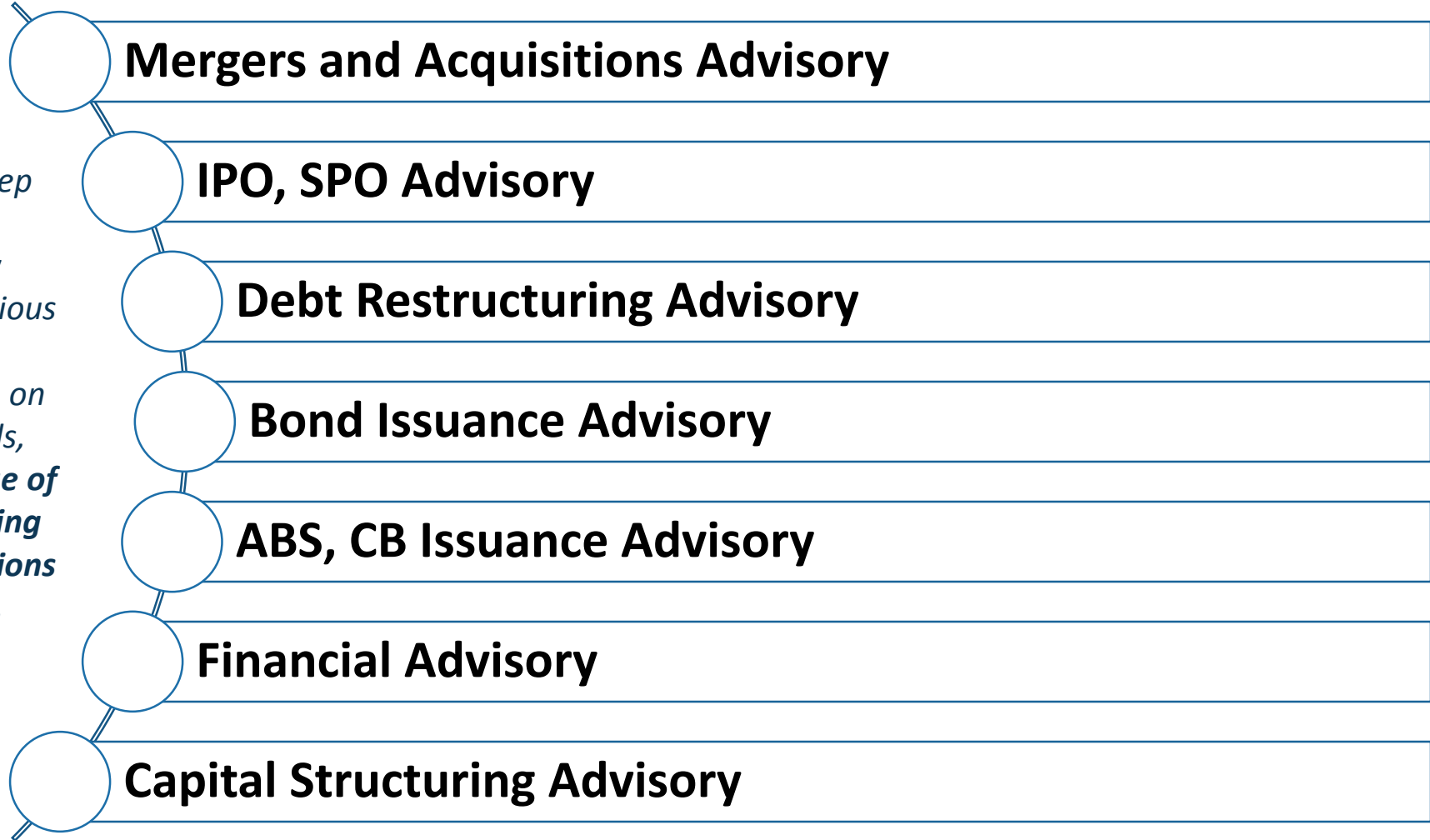
- ❑ COMCEC/PCM DBT - Financing and Monitoring Agency for COMCEC Funded Projects

*TKB implements project and financial management activities of Committee for Economic and Commercial Cooperation of the Organization of Islamic Cooperation (COMCEC) Grant Program*

- ❑ IBRD Geothermal Development Project

*TKB is the Risk Sharing Mechanism (RSM) Implementing Agency (RSM Unit)*

*TKYB, with its deep rooted history, internationally recognized prestigious position and experienced team on different verticals, offers a wide range of investment banking services and solutions to its clientele.*



## Investment Banking Activities

*In addition to development banking which has been successfully pursued until the present, TKYB adopted a holistic approach for the sustainable growth of Turkey via investment banking business line and Turkey Development Fund, prompted by the legal amendment in 2018.*

*TKYB's main goals are to support sectors as well as regions with development priority and design products/services that both financial and non-financial sectors are deprived of.*



**TOP NOTCH PLATFORM FOR DEVELOPMENT AND INVESTMENT BANKING**

**Providing access to international capital markets** due to long term relationships with the international financial institutions and structured finance products issued/raised for resource diversification (Eurobond, Syndication etc.)

**Furnishing financial/technical advisory services to SMEs** by leveraging sectoral as well as regional expertise and prudent project finance experience

**Meeting the financing and capital structuring needs** of the diverse clientele via investment banking services and sophisticated product line Turkey Development Fund

**Improving fund eco-system via Turkey Development Fund,** through equity and equity-like investments of startups and venture capital funds

**Having a pioneer role in advisory and consulting services offerings to companies** by offering access to diverse and low cost funding instruments by means of high- class M&A and Capital Markets advisory lines

**Enriching the funding base and further integrating with international capital markets** by applying **sustainable management systems** with all environmental/social aspects in every single business line (Climate friendly Articles of Incorporation, Istanbul Stock Exchange Sustainability Index, Declaration of Sustainable Finance) and utilizing **corporate governance** rating instruments

